

## **North Jersey NIGP Chapter**

*Chartered October 26, 1977*

**President:**

*Francis Decibus*

**Vice President:**

*Jim Jorgensen*

**Treasurer/Membership:**

*John DiStefano*

**Secretary:**

*Paula Ferreira*

### **Minutes**

#### **Regular Meeting September 17, 2008 Quality Inn Conference Center, Somerset, NJ**

The meeting was called to order at 10:01 am by VP Jim Jorgensen filling in for President Francis Decibus who was out due to minor surgery.

After the flag salute self introductions were made.

Treasurer's report given by John DiStefano.

Jim told everyone to pick up sheets at front and to sign attendance sheets.

Jim to accept minutes from June meeting.

Guest speakers-Kathy Cupano

Doug-NJ Clean Energy Program

John Dinadio-Green Legislative update

Mary Lou wants to thank John for assisting getting this program together, a Somerset County resident and knowledgeable about Local Government.

Somerset County 2009 Coop schedule is out.

There is a new NJ green website from the state. Global warming and protecting natural resources dropdown from State site.

Free webinars. Green environmental protection.

First guest speaker-Kathy Cupano, Rutgers:

Update on Rutgers courses-General courses have been decreasing per semester per year since 2006-Overall about 10 registrations per semester. Had to cancel 3 Purchasing III classes.

Purchasing II 27 registered statewide. Good news upswing in Purchasing I, 51 registered haven't had more than 41 registered in the past years. Renewed interest in purchasing hopefully.

Hopefully they will continue through all courses.

Conference May 13 and 14 Wed and Thurs 2009 Sheraton, Atlantic City

Concurrent sessions morning and afternoon. Grassroots Purchasing will be the topic. Focusing on green-Green building tool kit. Program on shared services. A lot of buzz with this. Financial pitfalls. Expect to have GPANJ reception 2<sup>nd</sup> day plenary session. Jeopardy session again.

Legislative update to finish up with. Keynote speaker- David Boxwith.

Committees decided to do handouts electronically this time. Will have in advance of conference on Rutgers website. Remember to bring handouts with you and would like feedback after. after.

Should save \$3000.00 dollars in printing costs. Will have extra copies on hand. Mary Lou will take poll for menu selections for lunch. Price will likely be \$325.00 Trying to lower costs.

Follow up from Jim regarding his house fire. He is now home and will have NIGP Chapter website up and running and will put handouts on website.

Mary Lou said attendance was up still not reaching municipalities that should be going though. Colleagues who are unable to go can see handouts. We lost a lot of Board of Education people.

### **Doug to present clean energy process.**

How many people have heard of NJ Clean Energy Program? Every time we pay a bill we are taking part of it. The 401 k program- we need to take advantage of it. Confusing for people who have multiple locations. Utility companies still ran it-pre and post inspections, requested checks cut. In commercial industry program set up office in Woodbridge. We have been working with utilities and have them as a subcontractor. NJ Clean Energy dot com website for solar and wind managed by Honeywell. Honey well also manages residential.

### **Flow chart**

Provisions for residential projects, commercial and industrial projects and renewable energy. Program is for saving environment and reducing costs. Encourages people to use high efficiency equipment.

Transform the market place. Change behaviors and think differently

A lot of money going to solar for people who didn't have high efficiency buildings.

Save a little money on front end construction can be paid many times over.

Seen a lot of people walk away from 2 or 3 year paybacks.

Look at life cycle costs including incentives, get payback in 3 yrs.

Most are becoming energy conscience. Friend of his energy manager has done presentations case study why everyone is interested because it makes sense cost wise. Lead program educating people, no monetary reward only lower utilities and will be worth more when go to sell.

Opportunities for new construction all size of projects.

Design assistance grants for facilities greater than 50,000 sq ft or more

Comprehensive design support

Modified design support

Brainstorm high efficiency ideas.

Three or four things to consider after meeting. File report for payback analysis for higher efficiency products. If it's not out to bid can meet with architect or owner and make suggestions.

Preapproved technologies.

Electric chillers.

Natural gas cooling, HVAC systems, heat pumps, furnace boiler, gas heating, pumps, premium motors, lighting, led traffic signal lamps, lighting controls.

This information also on website.

NJ smart start buildings prescriptive incentives

For emergencies, purchase and then apply to them, they understand and you will not wait.

Also have incentives so that you don't have to replace the whole light fixture. Several ways to upgrade lighting.

Incentives for lighting parking lots. Led are good and energy efficient.  
Lighting controls dimmer for daylight and people sensor. Conference rooms don't need lights on when nobody is in there.  
Technology has improved quite a bit. Prototype area at first. Lighting controls need pre approval Fast track project just put cover letter to move quickly.  
If it saves therms of gas instead of kw /hr that will work too.  
If you have motors that run 8 hrs do both lighting and non lighting. Upgrade will give additional incentive of 10 percent.  
Building commissioning.  
For k-12 schools must follow design path, 50 percent of commissioning agent fee to 30,000 maximum.  
Chiller plant optimization studies.  
Upgrade or replace chillers.  
Study grants.  
Hire consultant to give proposal. Review scope of work and estimate cost.  
Will recalculate load so existing chiller may be too big. Don't overdesign things because they run inefficiently.  
Compressed air optimization studies.  
Typically improve system operating efficiency.  
50/50 cost share.  
Combined heat and power.  
Encourage use.  
Proposed incentives for 2008.  
Local government audit.  
Install pilot program.  
School energy education pilot program  
Treasurer Dept has picked 4 providers who would do audit.  
Municipality would pay 25 percent of fee. Entity is eligible for upgrade.  
Check NJ Clean energy website every few weeks for developments.  
Worksheet for lighting and lighting controls registration forms all from website, tax exempt.  
Show efficiency of equipment and if everything is ok they will send approval letter. Once you get approval letter then do work and get proof of work done. Can always ask for extension of time if needed. If incentive changes you will get the new rate.  
What is a proof of purchase, PO, receipt of equipment, check to pay.  
Makes sure that approval letter is a couple of weeks earlier than invoice.  
Allow 60 days for delivery of incentive after submission of all required documentation.  
BPU reserves the right to cap incentives at \$200,000 per utility per calendar year.

Program project periods:

Heat pumps- 6mos

Motors-6mos

Chiller-8mos

Lighting- 6mos

New construction -12mos

There are details on the website and or we can speak to him during break with any questions.

Market manager is Honeywell. Contact Kim Hoff at 732-218-3410, for residential conservation services group.

Still have to follow procurement laws per Marylou and she wished Joe was here to speak about this. Mark Pfeiffer local finance notice for grants. We have time restraints. We can go to one of 5 providers under state contract. Treasurer has done all due diligence.

John Dinadio, guest speaker:

Has his own law firm and is a registered lobbyist.. Manages firms government relations. Deputy council before, 7yrs in NJ Counties and shared services. He will provide us with a brief overview and legislative update.

Class 1 renewable solar energy

Class 2 energy produced by a utility

All contracts are subject by BPU.

Joe is very concerned about this legislation. He is hopeful it will be amended. Does not believe this law as signed will go forward as signed.

Office of legislative services to look at bill.

Urges us to reach out to League of Municipalities to get message across.

Doesn't really affect Purchasing Agents but effects municipalities.

**Bill #S241** exempts certain renewable energy systems from real property taxes.

Office of legislative services encourages all to go green.

Can mean shift in tax burden. Anticipates governor will sign bill. He has 45 days or will become law automatically.

**S#341** requires the state to purchase energy star products in its public contracts. Saved 7 billion dollars with this. Only applies to state contracts. State must do this not local municipalities.

**A#3983** requires the state to replace incandescent light bulbs with compact fluorescent light bulbs.

**S#2152** authorizes the Commissioner of Dept of Comm. Affairs to prepare green building manual.

Wanted to get other speakers but there were other events that speakers were attending.

Somerset County Business Partnership-green building tool kit

Defines standard for the implementation of green design and green building. They are very proactive and will come out and help. First document in the state of NJ and entire country.

**A557**-allows to forgive bidder if they fail to submit BRC. Up to municipality if they want to accept or not.

Marylou Stanton-another issue County assoc, service initiative holding seminars that encourages small business participation. We seem to discourage small businesses. New regulations \$150.00 dollar fee equal employment certificate impedes our effort to get small businesses to bid. More people hired to enforce these issues. PACO involved. We are still paper pushers.

John speaking...we track regulations, trouble for local governments. As local officials need to pay attention to regulations. We can make a difference. Important, reach out to legislator if you think there is problem with bill. Use counties, municipalities as resource. They work for free, lobbyist charge.

We don't want state to dictate of what we can do. We need model program.

Want to know how much rejection of BRC is costing municipalities.

Jim, who is ultimately responsible for BRC?

John, is the problem with legislature because they don't do their homework? Reach out to Purchasing Agents to find out how it will work. Communicate with own legislature.

Mary Lou said politics is involved and we need to vote for them unfortunately.

With no more business, the meeting was adjourned at 11:30 am. Networking and lunch were enjoyed by all.

Respectfully submitted,

Paula S. Ferreira

Secretary